

# **Producer Training Instructions**

## **Annuity Product Training**

To complete your Delaware Life Annuity Training (AT) and your Product Specific Training (PST)

#### **OnePortal**

One Portal is your one-stop-shop for all your Delaware Life distribution needs, including access to Product Specific Training. Haven't registered for One Portal yet? It takes less than one minute. <u>Click here</u> to create an account now.

## RegEd (www.reged.com/trainingplatform)

If you are not an active user of the site, you will be required to complete a new registration. Annuity Training: If you have not taken state-required Annuity Training, select the state and the course (#390) from the list and begin.

#### **Product Specific Training**

Limited Products	
Pinnacle Plus MYGA™	DLMYGA
PrimeStart Bonus 10™	DLICPSB10
Retirement Stages Select®	DLRS7N
Target Growth 10®	DLICTG10
True Path Income™	DLICTP10

National Products	
Momentum Growth	DLICMG10
Momentum Growth Plus	DLICMP10
DualTrack Income	DLICDI10

- Once you have completed the training, Delaware Life will be automatically notified by RegEd- you do not need to send
  anything to us. We advise you to keep confirmation of the completed training for your records.
- You may write business effective the day training is complete.

#### **Anti-Money Laundering Training**

If you are affiliated with a federally regulated entity that is already subject to the training program rule (broker-dealer, bank, wire house, etc.), you may submit a copy of your AML training certificate from that entity. You must be actively affiliated with the firm through which you completed the training course.

Anti-Money Laundering Training must be completed within two years prior to soliciting any cash-value life insurance or annuity products, and may be completed in one of the following three ways:

## 1. LIMRA (<a href="https://aml.limra.com">https://aml.limra.com</a>)

- You must complete the basic course: AML for Insurance Producers and a refresher course at least every 2 years if you sell annuity products. Acceptable refresher courses\*
- The AML training through LIMRA is free of charge.
- Confirmation of completion will be provided directly to our Licensing team.
- 2. If you are affiliated with a federally regulated entity that is already subject to the training program rule (broker-dealer, bank, wirehouse, etc.), you may submit a copy of your AML training certificate from that entity. You must be actively affiliated with the firm through which you completed the training course.
- 3. AML training will also be accepted from RegEd, QuestCE, WebCE, SuccessCE, SuranceBay, and Kaplan. A copy of your certification must be submitted.

\*Acceptable refresher courses include: 2015 Fraud in Money Laundering, 2016 Elder Financial Abuse and Money Laundering, 2017 Preventing Money Laundering, 2018 The Importance of Knowing Your Customer, 2019 Beneficial Ownership and Customer Due Diligence -Anti-Money Laundering for Insurance Review, and 2020 Money-Laundering and Cybercrime -Anti-Money Laundering for Insurance Review (2020). Please identify the title of the course you completed when submitting your contracting paperwork.

Delaware Life Insurance Company (Zionsville, IN) is authorized to transact business in all states (except New York), the District of Columbia, Puerto Rico and the U.S. Virgin Islands and is a member of Group 1001. <a href="https://www.delawarelife.com">www.delawarelife.com</a>