

## SILAC

### Required Carrier Specific Training (CST) Instructions

**Annuity Carrier Specific Product Training** and state mandated NAIC Annuity Training (see NAIC Annuity Suitability and Best Interest Standard State Training Requirements for regulation) must be completed prior to soliciting business. Failure to do so will result in rejected business. Please carefully review the information below and provide a copy of the training certificate to Aegis Financial ([contracting@aegisfinancial.com](mailto:contracting@aegisfinancial.com)) once completed. If you have completed production training prior to transferring over to Aegis Financial, this training will follow you. For any questions or clarifications, please reach out to your contracting representative at [contracting@aegisfinancial.com](mailto:contracting@aegisfinancial.com).

If you will not be participating in solicitation of annuity products with this carrier, you can bypass this CST requirements. Life producers are required to abide by all the rules set in place by the carrier for any additional training requirements. Review ADDITIONAL REQUIRED TRAINING (if applicable) before proceeding.

### Annuity Carrier Specific Product Training

#### Who should complete the product training?

All agents, regardless of state, are required to take and complete carrier product training.

#### When can the product training be taken?

The product courses are available at any time. Solicitation/signing of new business can be done the same day that the electronic contract is completed; however, failure to fully finalize the contract can result in rejection of business.

#### Product Training Directions:

Go to <https://www.reged.com/annuities-training-platform/>

1. Login or Register
2. Select ENTER PRODUCT CODE- enter the code for the product being written.
3. Product Codes
  - a. Secure Savings = SSaving
  - b. Secure Savings Elite = SSElite
  - c. Denali/Denali Bonus = Denali
  - d. Vega/Vega Bonus = Vega
  - e. Teton/ Teton Bonus/ Teton Elevation = Teton
  - f. Elevation (if Teton completed prior to 8/21/23) = TetonElev
4. Scroll down to find course and select Go to Requirement to open

Send your certificate of completion to [contracting@aegisfinancial.com](mailto:contracting@aegisfinancial.com) so we can ensure the carrier has updated the file.

### **Additional Required Training**

#### **Anti-Money Laundering Training (AML):**

SILAC has limited the approved vendors to LIMRA, Kaplan, QuestCE, RegEd, SuranceBay, SuccessCE, and WebCE. The most recent training date must be within 2-years.