

Athene

Required Carrier Specific Training (CST) Instructions

Annuity Carrier Specific Product Training and state mandated NAIC Annuity Training (see NAIC Annuity Suitability and Best Interest Standard State Training Requirements for regulation) must be completed prior to soliciting business. Failure to do so will result in rejected business. Please carefully review the information below and provide a copy of the training certificate to Aegis Financial (contracting@aegisfinancial.com) once completed. If you have completed production training prior to transferring over to Aegis Financial, this training will follow you. For any questions or clarifications, please reach out to your contracting representative at contracting@aegisfinancial.com.

If you will not be participating in solicitation of annuity products with this carrier, you can bypass this CST requirements. Life producers are required to abide by all the rules set in place by the carrier for any additional training requirements. Review ADDITIONAL REQUIRED TRAINING (if applicable) before proceeding.

Annuity Carrier Specific Product Training

Who should complete the product training?

All agents must complete product specific training, regardless of state.

When can the product training be taken?

Product training can be completed anytime. It can be completed the same day that new business is solicited.

Product Training Directions: The training is available through the RegEd Annuity Training Platform.

Go to: <https://secure.reged.com/TrainingPlatform/>

2. Log in or register

3. On the Product Status page, select Enter Product Code

4. "Enter Product Code" < enter the corresponding training code (below):

Product RegEd Product Code

AccuMax AccuMax7_2021

Agility 7 & 10 AGILITY710_2018

Ascent Accumulator ACCUM5710_2017

Ascent Pro PRO710_2017

Ascent Pro Bonus PROBO_2017

Max Rate MaxRate_2017

Performance Elite PerformanceElite_2015

Protector 5, 7 Protect57_2018
SPIA SPIA_2016
BCA Product code: BCA681012_2019
Velocity Product code: Velocity_2019

Send your certificate of completion to contracting@aegisfinancial.com so we can ensure the carrier has updated the file.

Additional Required Training

Anti-Money Laundering Training (AML):

Athene will accept LIMRA (no certificate required) and all other vendors for AML training. Training must be complete Athene will accept LIMRA (no certificate required) and all other vendors for AML training. Training must be completed every two years. Business will not issue until AML is compliant every two years. Business will not issue until AML is compliant.