

American General

Required Carrier Specific Training (CST) Instructions

Annuity Carrier Specific Product Training and state mandated NAIC Annuity Training (see NAIC Annuity Suitability and Best Interest Standard State Training Requirements for regulation) must be completed prior to soliciting business. Failure to do so will result in rejected business. Please carefully review the information below and provide a copy of the training certificate to Aegis Financial (contracting@aegisfinancial.com) once completed. If you have completed production training prior to transferring over to Aegis Financial, this training will follow you. For any questions or clarifications, please reach out to your contracting representative at contracting@aegisfinancial.com.

If you will not be participating in solicitation of annuity products with this carrier, you can bypass this CST requirements. Life producers are required to abide by all the rules set in place by the carrier for any additional training requirements. Review ADDITIONAL REQUIRED TRAINING (if applicable) before proceeding.

Annuity Carrier Specific Product Training

Who should complete the product training?

All agents, regardless of state, are required to take the product training.

When can the product training be taken?

Product training is available at any time. Completion of the training will not affect agent contracting, must be taken a minimum of 1-day prior to solicitation of new business.

Product Training Directions:

AIG provides product specific training through QuestCE: <https://learn.questce.com/naicsuitability/>

Training Courses:

- AIG Annuities - Fixed and Income Product Specific Training (Formerly Horizon series)
- AIG Annuities - Indexed Annuity Product Specific Training (I5281CB.3) = Power Protector
- AIG Annuities - Index Annuity Product Specific Training (I5281LS) = Power Select

Send any completed certificates to contracting@aegisfinancial.com

Additional Required Training

Anti-Money Laundering Training (AML):

AIG will accept the following vendors for AML training: LIMRA, RegEd, Success CE, QuestCE, WebCE, or Surancebay. AML is required every 2 years. Issuing of new business will be held until AML is compliant.